

10 Tips for Buyers

- ✓ Choose a Realtor who is committed to forming a strong relationship with you.
- ✓ Decide what is most important to you in a home.
- ✓ Get pre-qualified with a lender, research loan programs, and get an estimate of closing costs.
- ✓ Search for homes—while newspapers and internet are valuable tools, your Realtor has the most current information.
- ✓ Ask questions about the neighborhood, schools, and environmental conditions BEFORE you make an offer on a home.
- ✓ Buying a home is a process of elimination, not selection—be open to all possibilities as there is no “perfect” home.
- ✓ Use a qualified home inspector to thoroughly inspect the home.
- ✓ Don’t make large purchases that will affect your bank account between contract and close.
- ✓ Review your settlement statement with your Realtor before closing.
- ✓ Ask as many questions as you want—your Realtor is your trusted advisor!

