

Prepare Your Home to SELL!



- **Clear clutter.**

Start packing! You want to move anyway, so now's a good time to pack up those knick-knacks and kitchen appliances to clear out cabinets and make room on the counters. Put the extra items in storage while you sell your home.

- **Hire a cleaning service.**

Buyers won't notice if your home is spotlessly clean, but they will notice if it isn't. A cleaning service tackles all those dusty places you might forget: baseboards, tops of picture frames, ceiling fans. A neat and clean home is more attractive to potential homeowners.

- **Remove family photos.**

Yes, your children are stunning, and your animals are so cute! But buyers need to see a neutral canvas where they can put down their roots instead of viewing your family tree.

- **Neutralize odors.**

Often, you get used to the smells of your home. Ask your real estate professional or a friend for a nose check. Shampoo your carpets and if you have pets, give them baths and make sure litter boxes are clean.

- **Make repairs.**

Buyers are looking for the imperfections in your home, so now's the time to fix that leaky faucet or slow-running drain, replace broken window panes and replace burned out light bulbs.

- **Enhance curb appeal.**

Trim your lawn, weed your beds and prune your shrubs. These small landscaping tasks make a world of difference to potential buyers.

- **Organize cabinets and drawers.**

Storage space is a vital selling point of any property. Cluttered linen closets, kitchen cabinets and bedroom closets make it appear that your home doesn't have enough storage. Solve this issue by streamlining and organizing all these spaces – we guarantee a buyer is going to look.

- **Leave.**

Buyers will feel more comfortable asking questions of your agent if you're not hovering in the background. Your Realtor can highlight the positive features of your home without bias. Occupy yourself away from home for a few hours. And if you have pets, take them with you. Some buyers might not feel comfortable around your four-legged friends or might have allergies.



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